

ATTORNEYS | LEGAL SPECIALISTS: It's your business to prepare your client for their day in court or mediation.

It's my business to prepare them to communicate a
positive first impression the moment they walk up the
courthouse stairs.

Practical and Time-Honored Skills

It's your business to prepare your clients for cross examination and how to effectively tell their story. Don't overlook the importance of preparing them to make a positive impression from the moment they walk up the courtroom steps or enter an office.

Providing your clients with a private "professional presence" training session will help them enter a courtroom with confidence, allowing them to focus on the matter at hand.

Judges, jurors and the opposing side are not only influenced by what they hear but also by what they perceive; physical demeanor, body language, misinterpreted gesture or facial expression, tone of voice, attire, nervous or annoying habits, distractions, how they enter a room and even how they sit—one minor rude gesture, could make a major difference.

I have over fifteen years of experience providing training to corporate staff, support staff, and to a variety of associations. This includes ten years of experience training and interacting with formerly incarcerated people; one-on-one as well as group settings. Preparing your clients to present themselves in a professional and composed manner is my business.

The Process: Dignity and Discretion

Depending on your client's needs, I can refresh their skills with a basic session or a thorough **Professional Presence session**.

- **Assessment:** Strategic conversation-style questions to get acquainted.
- **Purpose:** To put client at ease. Low key questions will allow me to observe weaknesses, habits, level of social skills, confidence, speech, posture, attitude, cultural considerations.
- **Focus:** Based on assessment observations, I will learn where more attention is required. Additionally, your office can provide me with concerns and/or specific objectives.



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